

## Company Profile

### SCOTT SYSTEMS

An international company providing business consulting and software solutions to global companies since 1985.

Incorporated in 2000 as Scott Instruments & Systems Design, Inc. With Offices in Fairport, NY USA, Hong Kong and Beijing China. We continue to provide business consulting to top companies in Medical Solutions and Digital Imaging fields.

Founder Bob Scott has more than 30 years experience in software design and business consulting. He has worked with Fortune 500 companies in specializing in Operations and Logistics software automation. He created GFM for several of his customers.

Scott Systems is a technology driven company focused on producing advanced products and services to support business and industry requirements

We offers professional services for the development of small turnkey software to large enterprise wide software systems.

## Our Customers Include



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GLOBAL FUNNEL MANAGEMENT

GFM

THE  
MULTINATION  
CUSTOMER  
RELATIONSHIP  
MANAGER

# GLOBAL FUNNEL MANAGEMENT

GFM is our premier web based application that helps your business meet and exceed revenue targets. With sales opportunity, forecasting and quoting integrated in one online CRM tool.



Ideal for small businesses or large corporations in virtually any industry. Supporting multiple Countries, Currencies and Languages all within our easy to use online application..



Online Document Uploading and Downloading allows convenient access to all documents you need in one central location.



Customize GFM to fit your requirements and ensure you are gathering the customer information your business requires.



Global Funnel Management (GFM) was created for people who must manage a growing small business or large multi country corporation. We help secure solid business relationships.



You need more than contact management, you also need to quote your products and manage profit margins. GFM allows multi level pricing and costs to help you understand financial details about complex quotes. From simplified quote entry to complex template based quoting, we can help you get the most for your products or services.



GFM uses Microsoft SQL Server as the database engine. Giving your full access to a 3<sup>rd</sup> level normalized SQL database. You can create your own custom interfaces and reports with full access to all your data.

## GIVE US A CALL

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We are here to help answer your questions on how GFM can improve your sales and customer satisfaction.